



PURPOSE: The purpose of this document is to record the culmination of Selrico Communications. It will be broken down between the two separate company's independent histories, the parent company and a brief overview of the core personnel's professional backgrounds. All key information concerning Selrico Communications will be listed in the text boxes for quick referencing purposes.

TIN: 68-0587904
DUNS: 149814720
CCR: 7540284js

UNDERSTANDING OF PERFORMANCE REQUIREMENTS: Selrico Communications has understood the following of work and performance requirements as described below. Furthermore, it should be understood that Selrico Communications will remain flexible to fulfill other requirements as stipulated by Customer due to unforeseen circumstances that may arise throughout the course of doing business and necessity to meet the operations and management requirements of Customer– flexibility and adaptability have traditionally been key elements exercised by Selrico Communications to meet and exceed client expectations and to accomplish the task at-hand. Accordingly, Selrico Communications will:

- a. To be determined

CORPORATE PROFILE – SELRICO SERVICES, INC.

Selrico Services is a worldwide leader in turnkey facilities Support Management, Building Cleaning & Maintenance, Eating Facilities (temporary and retail), Refuse Systems, Military Base Housing Management, Construction and Logistical services. From the comfort of our own Continental US to remote, war-torn areas, Selrico has proven to be a valuable partner to the private business sector, U.S. military and international clients.

Based in San Antonio, TX Selrico Services was founded by Rick Aleman and during the course of Selrico's history has won multiple awards for Excellence in Service complimented with recognition of Minority Success. Established in 1989, Selrico Services has grown to more than a \$50M company and at the heart of Selrico's success is a commitment to quality, service, and a dedication to their clients along with expanding intelligently to meet their customer's ever growing needs.

CORPORATE PROFILE – USA INTERCONNECT SOLUTIONS

Founded as Horizon Telephone Systems over 20 years ago in San Antonio, it was clear that the market demanded the same services in the Houston market as well in

which HTS Houston was opened in 1989. Over the course of the next 14 years HTS Houston serviced over 6,000 customers ranging from small business to Fortune 500 companies. In 2003 the Houston office was purchased by an outside individual that primarily wanted to focus on government business, in which the company name was changed to USA Interconnect Solutions. In 2004 Selrico Services understood the company vision and direction and being a government contractor saw the potential and positive impact that could be made with a telephony services related company. USA Interconnect Solutions was officially acquired as of July of 2004. With the direction that Selrico Services was wanting to go in, they also needed an OSP, construction style company in which they acquired Cricket Fiber Services at the same time.

USA Interconnect Solutions was a Telephone Systems representative and a certified dealer of the Toshiba product line. USA serviced a multitude of manufacturer's phone systems to include such names as Toshiba, NEC, Mitel, Comdial and more. Along with this core business USA offered Structured Cabling, Consulting, Telephone Closet Construction, Network Certification, Troubleshooting and On-Site Staffing. USA built customers and clients that learned to rely on them to provide Information Technology and Communications Services.

CORPORATE PROFILE – CRICKET FIBER SERVICES, INC.

Founded in January 2003 in Houston, Cricket Fiber Services, Inc. (Cricket) began as a small inner city company with two employees and annual revenue of \$450,000. Cricket's Corporate Leadership was in the fiber optic and communication industry for over 20-years and was experienced in all facets of this growing technology.

Cricket was a full-service fiber optic company providing their customers with the latest innovations in fiber splicing, termination, monitoring, maintenance, testing fiber plant characterization. From network installation, fiber optic splicing and testing, to providing ETA fiber optic installer training certifications, Cricket's customers and clients learned to rely on us to provide Information Technology and Communications Services.

In December of 2003 Cricket began working with USA Interconnect Solutions on solicitations for Military Base Housing FTTx deployments. Within a short period of time, Cricket was managing all of USA's fiber optic cabling, terminations and testing for network applications. In June of 2004 Selrico Services presented the acquisition of Cricket and merging services with USA interconnect Solution's profile. July of 2004 the two company's business lines, customers and assets became one and the one company was named Selrico Communications, LLC.

CORPORATE PROFILE – SELRICO COMMUNICATIONS, LLC.

From July of 2004, Selrico Communications has grown to meet our customers needs, refined the profile of services to better support the ever changing sea of telecommunications. With the core personnel from both, Cricket Fiber Services and USA Interconnect Solutions, Selrico has created an even more efficient, intelligent and

nimble company dedicated to the customer. With services consisting of Outside Plant Construction, Fiber Optic Splicing and Leading Edge Testing, PBX/Phone Sales, Installation and Structured Cabling Selrico provides the customer with the latest innovations in all lines of business we offer. From network installation, fiber optic splicing and testing, to providing ETA fiber optic installer certifications, our customers can rely on us to get the work done quickly and economically. All of our services are guaranteed with a one-year warranty.

South Central Texas Regional Certification Agency

Status: SBE & MBE
Cert. #: 204-08-4043
NAICS Categories:

238990 All Other Specialty Trade Contractors
238210 Electrical Contractors
237130 Power & Communication Line Related Structures Const.

DIVERSITY OF SERVICES

Selrico Communications is involved in the provision of a wide range of information and communications technological services specifically dedicated to the public and private sectors on a national scale.

- Information and Communications Technology
- IT Facilities Support Management
- Security Monitoring Systems and Services

**Detail & Results Oriented
Performance & Budget Conscious
Client Expectations Met**

Information and Communications Technology – In the last 2 years, Selrico Communications has successfully ventured into the information and communications technology field providing high-tech services and communications enhancements for commercial properties and residential communities. As the age of technology continues to grow, so do the services, materials, and equipment that Selrico Communications provides. It has incorporated various versions of the “smart house” concept into its residential community’s environment.

IT Facilities Support Management – With secure and successful Partnerships Selrico Communications provides Information Technology management support, internal staffing and analysis of equipment and facilities to ensure proper maintenance and maximum utilization. It also provides surveys to ensure overall life of the equipment and facilities are maximized and maintained and repaired in accordance with established standards.

Security Monitoring Systems and Services – Selrico Communications also specializes in the provision and installation of security monitoring systems in commercial and residential properties.

SPECIALIZED SERVICES

Selrico Communications specializes in all aspects of fiber optic and communications services. We are experienced in underground and aerial placement, backbone, facility, and in-line splicing along with simple ring cuts/mid-sheath entries and building terminations. And for services that are outside of our capabilities we have strategic partnerships in place that allow us to be a seamless solution to all of our customers. Our specialty areas include, but are not limited to, the following:

- ✓ **FIBER SPLICING** – Single Fiber, Ribbon and Mechanical Splicing, Single/Multi-Mode, DS, NZDS, and Negative Hydroxyl Glass along with Core Mismatch Splicing for all major manufactures such as Corning, Alcatel, OFS, and Sumitomo.
- ✓ **HEAD-END, POP, GATEWAY** – Cable Routing, Grooming (Lacing), Splicing, Testing and Auditing of Head-Ends, POPs, Gateways, ReGens, and Switches.
- ✓ **OPTICAL TESTING** – Single/Ribbon Bare Fiber Testing, Reel Testing, Uni/Bi-Directional OTDR Testing, OTDR Trace Analysis (NetTest Networks), Span Loss Testing (OLTS), Optical Return Loss Testing (ORL), PMD/CD Testing, Continuity Testing, Connector Testing, Node Certification, and Network/System Auditing.
- ✓ **TERMINATING** – Facility Patch Panel Based Connectorization and Field Connectorization (PONs) using Epoxy, Ceramic, UV Cure & Mechanical Splice Connector Kits.
- ✓ **SPECIFICATIONS** – Modify and/or design and develop specifications using current EIA/TIA, UTI and Telcordia Guidelines for Fiber Optics.
- ✓ **TRAFFIC SENSITIVE SERVICES** – Hot-Cuts, Ring-Cuts, Customer Laterals, Network Expansion, ReRoutes, and Emergency Restorations.
- ✓ **BUILD TYPES** – New Build Construction for

Information and Communication Technology

Security Monitoring Systems and Services

Commercial, Educational, Government and Residential Community Technology System Applications

Voice Communications Systems

Outsourced Facilities Management

Enterprise and Local Area Network Communications

Network Security Audit, Design, Implementation and Management

Virtual Private Network (VPN) Technologies

Inter-Network & Intra-Network Wireless Communications

Remote Network and Computing Systems Monitoring and Management

Messaging, Collaboration and Workflow

Convergent Voice-Over-Data Communications

Convergent Voice-Over-Data Communications

Messaging

Technology Relocation Management

Technology Relocation Management

Moves, Adds and Changes

Client/Server Cabling, Cat 5/6 and Fiber Optics

Disaster Recovery Solutions

Storage Area Network (SAN) Applications

Business and Financial Analysis of Technology Projects

Wireless Systems

Clean Power Supplies

Preventative and Predictive Maintenance

Power Distribution

- Telecom, CTVE, Traffic Control (ITS), Intra-Building LAN, Multi-Building Interconnect (WAN), Security and Fiber to the Home (FTTH).
- ✓ **CONSTRUCTION** –Underground Directional Boring, Duct Placement and Proofing, Underground Cable Placement, and Aerial Cable Placement.
 - ✓ **EXISTING PLANT SERVICES** – Network Maintenance and Trouble-Shooting, Recent Build Quality Control, Fiber Plant Due Diligence and Documentation for Fiber Mgr Software such as AFO's OSP Insight.
 - ✓ **EMERGENCY RESTORATION** – 24-Hour Call-Out Assistance Services.
 - ✓ **FIBER TRAINING** – One, three, or seven day courses are offered to provide from simple light propagation to full Fiber Optic Installer Certification's (FOIC) from the Electronics Technicians Association (ETA).

DIVERSIFIED SERVICES AND APPLICATIONS

Selrico Communications has the expertise and resources to provide a full range of services and amenities for commercial, educational and residential communities. It can update and scale telephony and internet services to accommodate future technology and install and provide the ability to monitor the infrastructure necessary future expansion and growth of the systems.

Selrico Communications is involved in the provision of a wide variety of professional information technology and communication services specifically dedicated to the public and private sectors. Each service element is dedicated to the provision of Quality and Best Value and delivery on time and within budget.

Outsourced Facilities Management – Selrico Communications provides complete and efficient management and installation services for organizations with requirements to support extensive move-add-change activity. Organizations that outsource servicing to Selrico Communications benefit from the reduced operating cost and increased accuracy of documentation of cabling and significantly reduce time intervals in the event of service disruptions.

Enterprise and Local Area Network Communications – Selrico Communications can design and implement end-to-end solutions for local and wide area network communications. Using advanced switching and routing systems from Cisco Systems, 3COM, Lucent, Alcatel, Selrico Communications can provide managed, high-capacity LAN/WAN communications systems for enterprise, mid-sized and SOHO client environments, capable of leveraging to the campus environments, including typical military installations.

Network Security Audit, Design, Implementation and Management – Selrico Communications is highly proficient in the specification, audit and design of security implementation to support network access controls within internal corporate networks and at network access points to public networks, including the public internet. Firewall products such as Cisco PIX, Checkpoint FW-1, Watchguard, Sonic and others are readily implemented. On-going management, monitoring and intrusion detection can also be provided.

Virtual Private Network (VPN) Technologies – Specification, design and implementation of highly secure Virtual Private Network (VPN) communications systems can be provided to enable remote communications between private networks over the public internet, or for secure remote access to corporate network resources by internet-based remote users.

Inter-Network and Intra-Network Wireless Communications – Selrico Communications can provision highly cost-effective networking solutions to facilitate line-of-sight wireless communications between remote corporate networks at speeds up to Gigabit speeds or to enable high-speed wireless communications within corporate facilities for mobile users in the event that data-grade cabling infrastructure is not readily available.

Messaging, Collaboration and Workflow – Selrico Communications provides comprehensive design and implementation services in connection with clients' needs to establish corporate messaging and collaboration systems supporting electronic messaging, document storage and retrieval, electronic forms, calendaring, task assignment collaboration, and workflow support. Solutions can be based on Microsoft, Novell or Unix technologies as appropriate for integration within the client environment.

Convergent Voice-Over-Data Communications – Selrico Communications offers expert design, engineering, implementation and project management services for deployment of advanced Voice-Over-Data Network Solutions utilizing IP enhancements within legacy PBX systems, as well as Advanced VoIP technologies using voice/data network architecture standards supported by Cisco (AVVID), Lucent and others.

Messaging – Selrico Communications offers a variety of open voice processing platforms to meet the needs of any business requirement. Each solution is engineered to provide seamless migration as the client grows and to provide room for growth with future technology applications. Advanced systems, and optional features such as Unified Messaging, Speech Recognition, and Interactive Voice Response capabilities are available to customize client's system's performance.

In addition, Selrico Communications offers unified messaging. This gives the ability to centralize all of incoming messages, including voice mail, email and faxes, and enables retrieval of all of them either over the phone or on a PC. This makes it easy to maintain all of the messages and also offers the ability to issue a command from a multimedia of telephone to direct client's voicemail system to print faxes, have email read to the client over the telephone (via text-to-speech technology) or access compressed voice messages through a PC.

Selrico Communications also offers Interactive Voice Response applications which utilize specialized hardware and software, which enables callers to leave and retrieve information using a Touch Tone telephone or voice command. IVR applications

empower callers without making them wait for customer service representatives. Interactive Voice Response applications significantly reduce the time required to handle a call, which can increase the ability of a business to deliver products and services more quickly and cost effectively.

Technology Relocation Management – Selrico Communications is an experienced single-source provider for project management services in connection with complex-client technology relocation projects. When managed by a single multi-disciplined company such as a Selrico Communication’s project team, the execution of a relocation project eliminates the need for complex multi-vendor, multi-layer management oversight otherwise necessary to coordinate the activities of a Non-homogeneous project team consisting of independent consulting organization with different project philosophies and implementation approaches. Selrico Communications provides a consolidated single-vendor approach to managing all facets of a technology relocation project.

Moves, Adds and Changes – New build-outs, changeovers, expansions and relocations are realities in today’s ever-changing business environments. Selrico Communications offers complete wiring packages and practical applications.

Client/Server Cabling, Cat 5/6 and Fiber Optics – The implementation of traditional client/server operating environments is by far the most prevalent network architecture in use in corporate America today. At Selrico Communications, we can design and install a cabling infrastructure to suit the client’s needs today and into the future.

Category 3 cable is a copper twisted pair cable that is most commonly used today for voice transmission. It supports frequencies up to 16 MHz and can be used for 10BaseT Ethernet Networks.

Category 5e cable has replaced Cat 5 as the standard for Ethernet networks. Cat5e cabling supports frequencies up to 100 MHz and speeds up to 100 Mbps. It can be used for ATM, token ring, and 100BaseT and 10BaseT Ethernet networks. Cat5e is designed to support TIA Power Sum Standards.

Category 6 cable is the newest the standard for Ethernet network solutions; Cat6 delivers up to 250 MHz of bandwidth to the desktop. It can be used for ATM, token ring, and 1000BaseT, 100BaseT, and 10BaseT Ethernet networks. CATV Cable or RG6 is designed to deliver video applications like satellite and cable to the infrastructure. CATV is most commonly used in residential areas for connectivity to television outlets. .

Disaster Recovery Solutions – By providing access to the Selrico Communications, we are able to offer our clients robust disaster recovery solutions based on the provisioning of hot or cold standby redundant off-premise systems. In the event of major client systems failures, backup network and/or processing systems at the

Data Center facilities can be activated to restore critical business functions to the client enterprise.

Storage Area Network (SAN) Applications – For client applications, which require significant online data storage, Selrico Communications offers design, engineering, and implementation services in support of deployment of Storage Area Network systems. SAN systems can be deployed as central or distributed facilities creating inherent redundancy in their architecture.

Business and Financial Analysis of Technology Projects – In order to substantiate an investment in technology systems, a Project Case Analysis is often warranted to fully understand the life cycle of the planned investment. Selrico Communications provides comprehensive Project Case Analysis in order to accomplish our goal to fully disclose all aspects of the financial decisions in considering a planned technology project implementation. Selrico Communications can provide expertise in determining technology direction for the project to include viability of considered vendors and products, compliance with open standards, interoperability with existing client systems and other third party products, as well as long-term viability of selected technology solutions in order to provide the highest quality system as well as being cost effective.

Wireless Systems – The need to have network and internet access is creating tremendous demand for a Wi-Fi World. Selrico Communications is always on the forefront of the markets we serve. We are willing to invest heavily in the wireless future. Our technicians are skilled in the design and implementation of the newly emerging wireless network technologies.

Clean Power Supplies – Harmonics; transient voltage surges; voltage fluctuations; the lack of backup power availability; all of these effects cause problems for critical systems operating within businesses or neighborhoods. Critical systems such as computers, point-of-sale equipment, certain machines and other sensitive apparatus must have the voltage systems serving them constantly for peak operating performance. No matter what the power issue is, Selrico Communications will audit power system requirements and show the best way to keep it running trouble-free.

Preventative and Predictive Maintenance – A Preventative and Predictive Maintenance program is the key to heading off electrical and data problems before they become expensive. Preventative and Predictive Maintenance provides the ability to identify problems before they happen and coordinate an orderly repair. Selrico Communications can help to keep its systems operating and avoid downtime by using one or both of these regular maintenance plans. Selrico Communications Preventative and Predictive Maintenance programs can be customized and performed at convenient hours and during a slower business period.

SAFETY PLAN

Selrico Communications places safety as a top priority. We will work diligently to follow all local, state, DOT, and federal safety regulations. Every technician undergoes a safety-training course via our internal company Practice Safety Plan before proceeding to the job site. Our plan is continuously reviewed to ensure proper procedures, policies, recommendations, and practices are incorporated and updated to comply with regulatory standards.

Our Practice Safety Plan is used to insure all personnel remain in compliance and accountable for the safety of the work site and for team personnel, end-users, general public and property/facilities. Additionally, the plan is designed to incorporate all policies and procedures to identify, prevent, and ensure non-recurrence of undesirable and unsafe practices. Hazard Communication Program (HCP) is incorporated in our Practice Safety Plan that is in full compliance with the Federal OSHA Standard 29 CFR 1910.1200 (General Industry) and 29 CFR 1926.59 (Construction). Nonetheless, our Practice Safety Plan can be modified or altered to meet the specific requirements imposed by the George Bush Intercontinental Airport.

PERFORMANCE STANDARDS

Selrico Communications attributes its successful execution and excellent performance of work to its ability to establish performance and thresholds on every major element of work it delivers. For network and telephony applications, Selrico Communications has used the standards depicted below. However, we will collaborate with the appropriate officials at the GBIA, and alter or adjust, as necessary, its performance standards to meet the requirements and expectations of the solicitation and the assigned task orders.

Network and Telephony Applications Performance Threshold	
Type of Work	Performance Threshold
Critical	Respond within 2 hours and continue to repair until immediate danger to health or safety of end-users or threat to property or operations is eliminated.
Emergency	Respond within 2 hours and continue to repair until immediate danger to health or safety of end-users or threat to property or operations is eliminated.
Routine Service or Work Orders	Respond within three calendar days and perform maintenance or repairs until is repaired or replaced within allotted time.
Preventive Maintenance	Schedule and perform preventive maintenance as scheduled within 97% of time allotted.
Customer Satisfaction	No more than 1 viable complaint per month.
Complaint Resolution	All complaints, whether viable or not, will be addressed within 24 hours and resolved within 48-hours.
Vehicle Maintenance	Maintain vehicles in good state of repair 100% of the time
Vehicle Appearance	Vehicles are to be clean and provide a professional appearance at all times (100%).
	Technician and staff are to be courteous, clean, and properly attired

Personal Appearance	at all times (100%)
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WORK HISTORY

Our work history with various organizations, to include local, county and state agencies, and learning institutions, is impeccable. The majority of our clients are repeat customers that allow us to expand the services and amenities these organizations provide to their workforce, students, and to the general public as part of their charter.

WORK HISTORY	
AboveNet	Sam Houston Race Park
Houston Transtar	ZetaSolve (An Anritsu Company)
University of Texas – McDonald Observatory	OilTanking
The Fishel Company	Online Directional Boring
Mastec ITS	Time Warner Telecom
Oceaneering Multiflex	CenterPoint Energy
Qwest Communications	Everyone’s Internet
Harris County Toll Road Authority	Level 3
Selrico Services	Future Telecom

INDUSTRY REFERENCES

INDUSTRY REFERENCES		
ORGANIZATION	NAME	TITLE
Qwest Communications	Donna Barnett	Central US Splicing Manager
Houston Transtar	Greg Karr	Network Manager
AboveNet Communications	Winston Smith	Houston Network Manager
OilTanking	Bob Groves	Systems Integrator
FiberLight	Ron Holt	National Splicing Manager
Sumitomo Electric Lightwave	Donald Gross	Applications Engineering Manager
CenterPoint Energy	David Brown	Houston Engineering Manager IT
Time Warner Telecom	Brent Perdue	Field Construction Manager
Online Directional Boring	Brian Tucker	Owner/Operator
Everyone’s Internet	Jeff Lowenberg	Network Facilities Manager
Future Telecom	Don Riggs	President

CORPORATE VISION

Selrico Communications will strive to be the standard of value, quality, and excellence in the service field of Information Technology, to its clients while providing a rewarding livelihood for its staff members. In pursuit of this vision, Selrico Communications will continue its successful growth path and focus on:

- Implementing business practices consistent with corporate goal of exceeding customer’s requirements and expectations.
- Cultivating an environment of empowered staff members and enhancing the skills and expertise to render a superior service.

- Increasing business profitability and recognition through gains in market share.
- Setting the industry standard for innovation and service excellence.
- Being a good corporate citizen, benefiting the community through mentoring, uplifting, and rewarding projects.

CORPORATE PARTNERING APPROACH

Selrico Communications takes on business with a teaming and partnering approach. We understand the basic principles of partnering, especially a long-term relationship such as that envisioned by this initiative. We have successfully used our “partnering principles” to create and nurture long-lasting working relationships while maintaining respect for our clients and our customers and delivering the best possible service.

CORPORATE CAPABILITY

From the initial announcement that Selrico Communications has been awarded the contract or from the date of the issuance of a task order, we are prepared to manage the capacity of resources needed to accomplish the needs set forth by the GBIA. Additionally, Selrico Communications is ready and has the capability to manage and operate multiple and simultaneous projects.

We recognize that extensive and timely coordination, collaborations, and communication will be of utmost importance, and therefore, we need to place the most highly qualified individuals to successfully accomplish the assigned task, meet or exceed all the requirements, in an expedient and proficient manner. Accordingly, we are prepared to immediately:

- Commit the most highly qualified personnel
- Manage the various task orders
- Mobilize and transition the workforce
- Commit with Parsons and GBIA to accomplish the task in a world-class manner

With the capabilities of Selrico Communications, we have a fully dedicated team of seasoned professionals and technicians to move forward with any task order issued. As additional task orders are issued, we can easily draw on our staff and mobilize the appropriate resources without impacting other assigned task orders and without placing any job in jeopardy or cause embarrassment or delays to the Parsons or Selrico Communications.

Partnering Principles

- Understand – respect – trust – honesty – communicate – listen - execute
- Collaborate – not negotiate
- Involve and inform all stakeholders
- Maintain flexibility to meet common goals
- Assume responsibility and accountability
- Seek bold and exciting “all-win” solution
- Focus on positive results
- Infuse a friendly business-like approach
- Instill open book practices
- Celebrate success and recognize high achievers
- Address “lessons learned”

Our Corporate Leadership will ensure that absolutely all tasks and work assigned will be accomplished in a professional and technical manner to ensure maximum productivity is obtained by the GBIA. Our creditability and integrity are extremely important to us and therefore we will perform and produce all assigned work to the highest possible standard. We are extremely excited and anxious to gain this opportunity as this will be our first encounter with the federal government.

MANAGEMENT APPROACH AND CONTROLS

Selrico Communications has internally developed and will use a systematic, informed, and proactive approach to managing the provision of each assigned task order. It will involve the entire corporate organization from the president to the on-site employees that will be performing the work. Selrico Communications stresses the fact that it does not, at this time, anticipate the need for subcontracting since it is fully capable of performing the scope of work with its own in-house workforce.

QUALITY ASSURANCE AND GENERAL STAFFING

Selrico Communications will appoint a fully qualified professional project manager with full authority and responsibility to plan, program, and resource the staff in order to execute the requirements related to the assigned task order in a proficient and effective manner. Our major responsibility is to achieve the objectives and provide the required services to the client and customer.

Business Philosophy
Quality, Value, and
Dedication

During the execution phase, the Project Manager and/or the designated assistant will be available 24 hours a day 7 days a week and during special events and/or Holidays. The Project Manager will provide adequate supervision of employees in the field to ensure compliance with the assigned task order and to ensure complete and satisfactory performance is rendered at all times. The Project Manager will coordinate routinely with Selrico Communications Corporate Leadership with follow-ups regarding supervision, execution and performance updates.

Selrico Communication's staff, to the maximum extent possible, will employ the cross-utilization approach to increase productivity, ensure emergency response capabilities, take care of peak work loads, cross train personnel, and incentives to contribute to high morale of the work force. The "team" approach to Quality Assurance and Quality Control will result in enhanced quality work and thus free up management time which would otherwise be diverted to problem solving.

Assuring quality of performance is one of the mainstays of Selrico Communication's operations which has proven to be successful and has propelled our reputation in the public and private sector markets and its core competency. Selrico Communication's program is aggressive, effective, thorough, proactive, and results oriented. Every employee on the job will be involved in complete quality management and will be held accountable for the assigned work and processes. This approach

makes quality assurance a team effort rather than a separate function of a staff department.

Additionally, Selrico Communications will use only those approved quality materials to maintain the sustainability of the information technology and communications systems. Only those materials that have been approved by Parsons and GBIA, because of their quality, will be used.

Given the current and projected workload, along with the availability of qualified resources to accomplish any task order issued, Selrico Communications guarantees that the size of a task order will not be overwhelming. The task order will be planned, programmed, resourced, implemented, and executed in a successful and professional manner. This will be accomplished while upholding the best interest of all parties, including those of the customers and other possible end-users. We guarantee we will assign and deploy only those high-caliber professionals and highly qualified technicians and assistants to complete the task today, tomorrow, and in the future.

KEY PERSONNEL

MICHAEL BRITTAIN–New Business Development Mgr, Selrico Communications, LLC.

RESPONSIBILITIES: Michael Brittain will serve as the project’s technology consultant and trainer for the initial telecommunication deployment order assignment with the GBIA. His responsibilities include, but are not limited to, certification and training on testing of received fiber cable reels, assist and overview in-line splicing, as-built final certification and, most importantly, assurance of client satisfaction. He will assist in developing and administering internal controls to ensure the execution of all work by and associated with the Parsons and GBIA and ensure it is performed at the highest level of professionalism in accordance with the latest technology criteria and specifications. Mr. Brittain will also function as the Project Fiber Optic Instructor.

<p><u>HIGHLIGHTS OF EXPERTISE</u></p> <ul style="list-style-type: none"> ✓ Eleven years in Telecom and CATV Field Focussing on Fiber Splicing & Testing. ✓ Six years in Advanced Fiber Optic Network Troubleshooting. <p><u>CERTIFICATIONS</u></p> <p>(1) Fiber Optic Test Administering Instructor; (2) Electronic Technician; (3) Alcatel Installer; (4) Corning Installer; (5) NetTest (ITU-T) Tester & OTDR Trace Analyst; (6) Sumitomo Electric Lightwave; (7) WBDXC Provisioning; (8) T-1, T-3, DMS-250, Tellabs DXC, DSC and NBDXC; (9) MCI Fiber Restoration Instructor; (10) TANG - 31L Line Wire Installation; and, (11) TANG - 31F Mobile System Subscriber Operator.</p>	<p><u>AREAS OF PROFICIENCY</u></p> <ul style="list-style-type: none"> ✓ Fiber Splice Machinery: AFL, Siecor, Sumitomo and Fitel. ✓ Misc. Test Equipment: Optical Source and Meter, VFL, PMD, CD and ORL. ✓ OTDR: HP, NetTest, LP, Tektronics, Siecor, PK, Exfo and Digital Lightwave. ✓ Coax and Wire Tester: Tau Tron, Digital Lightwave, TTC, Digital Lightwave, Stealth and Tektronics. ✓ Optic Fiber: SSMF, NZDSF, NNZDSF, Negative Hydroxyl, LEAF, ZDSF, Single and Ribbon. ✓ LD Transmission Equipment: DXC, SONET, DWDRM, Switch, Routers, Cascade, and DSN Panels.
<p>CAREER EXPERIENCE</p>	

- Partner – Selrico Communications, Houston, TX. A high technology and knowledge based company focused on innovative and efficiency maximizing connectivity solutions that affect their client’s ability to be successful in today’s ever growing knowledge and information based economy.
- Co-Founder and Vice-President – Cricket Fiber Services, Houston, TX. This organization was established as a premier fiber optic field servicing company involved in Information Technology and Communications Services.
- Lead Instructor – The Institute of Robotics, Houston, TX. Functioned as Lead Instructor for Fiber Optics Certification administered through the Electronic Technicians Association (ETA).
- Dir of Telecom Services – Cougar Communication, West Ridge, CO. Development and growth of department for all related telecommunications related services, Responsible for Fiber Optic Splicing and Troubleshooting. Developed project proposals, along with cost estimates, resourced projects, and monitored multiple on-going projects. Responsible for management of fiber optic management systems, cable TV and activation of high-speed data systems and telephony over HFC/FOTS fiber splicing, long haul WANs and local MANs.
- Long Distance Equipment Technician – WorldCom, Houston, TX. Resolved a wide variety of problems ranging from simple to highly complex issues such as OSP Plant Locator, OSP Emergency Restoration Instructor, and Local Circuit Provisionary.

Bart Knight–General Operations Manager, Selrico Communications, LLC.

RESPONSIBILITIES: Bart Knight will be responsible for logistical coordination with construction contractor to maintain a complete understanding of the progress of the network installation and prepare a deployment schedule for Selrico Communications. Selrico Comm. will verify placement locations of all cables and pre-test to customer specifications. After installation of network, Selrico Communications will test all cables. Upon completion of splicing Selrico Communications will do final testing and documentation of all cables to customers specifications and repair and failing items. During the project Selrico Communication’s Project Managers will follow all Safety Guide lines dictated by OSHA, customer and our own internal Safety program. We will work with Parsons to assist in any others areas that need attention.

HIGHLIGHTS OF EXPERTISE

- ✓ Twelve years in Telecom and CATV Field and Engineering.
- ✓ Six years Commercial and Residential Construction.
- ✓ Created, owned, operated and managed fiber optic contracting business enterprise.
- ✓ Extensive expertise in new building splicing, “hot-cuts”, lateral builds, Long haul, aerial and underground construction and installation.
- ✓ Project Management & Facilitation in CATV Fiber Optic Systems, WAN’s and MAN’s.
- ✓ Technical Expertise in Multigig Optical Network Troubleshooting (CD, PMD, ORL & signal degradation.)

AREAS OF PROFICENCY

- ✓ Fiber Splice Machinery: AFL, Siecor, Sumitomo and Fitel.
- ✓ Misc. Test Equipment: Optical Source and Meter, VFL, PMD, CD and ORL.
- ✓ OTDR: HP, NetTest, LP, Tektronics, Siecor, Exfo and Digital Lightwave.
- ✓ Digital Lightwave, Stealth and Tektronics.
- ✓ Optic Fiber: SSMF, NZDSF, NNZDSF, Negative Hydroxyl, LEAF, ZDSF, Single and Ribbon.
- ✓ Coax and Wire Tester: Tau Tron, Digital Lightwave, TTC, Digital Lightwave, Stealth and Tektronics.

CAREER EXPERIENCE

- Partner – Selrico Communications, Houston, TX. A high technology and knowledge based company focused on innovative and efficiency maximizing connectivity solutions that affect

their client's ability to be successful in today's ever growing knowledge and information based economy.

- Founder, President and Risk Manager – Cricket Fiber Services, Houston, TX. This organization was established as a premier fiber optic field servicing company involved in Information Technology and Communications Services.
- Regional Project Manager – Cougar Communications, West Ridge, CO. Provided single-supplier expertise and craftsmanship for plant sweep and certification, plant rebuild and upgrade, system design and mapping, fiber optic management systems, activation of high-speed data systems and deployment and installation of telephony equipment and systems.
- Founder and President – Knight's Construction, Houston, TX. Corporate management skills gained include pre-construction consulting, project management, construction management, quality control, cost control, and design-build of residential and commercial properties with enhanced Information Technology Systems.

JEFF STORM – General Manager, Selrico Communications, LLC

RESPONSIBILITIES: Jeff Storm will serve as Networking and IT Manager and perform work on all task order assignments with Parsons and GBIA. He will function under the direct supervision of the Project Manager. His responsibilities include, but are not limited to, coordinating, scheduling, executing, and managing the day-to-day assigned work and providing assurance of client satisfaction. In addition, he will coordinate and serve as the point of contact on all troubleshooting, copper splicing, network drops, telephony, network emergency restoration, and work review and analysis to ensure the efficient and effective productivity of the Network Operations and Telephony aspects of the solicitation are maximized. He will coordinate all copper and equipment networking services associated with Parsons and GBIA in accordance with the assigned task order in a professional manner in accordance with the latest technology criteria and as directed by the GBIA.

CERTIFICATIONS

- ✓ Leviton
- ✓ Hubbell
- ✓ AMP
- ✓ Siemon
- ✓ Testing and Documentation with NetTest and CMA 4000 OTDR.
- ✓ LAN Cabling Systems, Category 5e.

TRAINING

- ✓ Communication Cable Systems Installation and Maintenance.
- ✓ Fiber Optic Installation, Splicing, and Maintenance.
- ✓ Network Hardware and TCP/IP.
- ✓ Fiber Optic Installation and Testing

AREAS OF PROFICIENCY

- ✓ Structured Cabling Systems designs, project management and development.
- ✓ Manage and support PBX, Key System, CATV Systems, Audio/Video Systems, LAN and WAN designs.
- ✓ Product development and management; component selection; procedure and productivity improvements.
- ✓ Certification training to in-house staff technicians
- ✓ Networking Operations
- ✓ Telephony Operations, Installation, Monitoring, and Troubleshooting
- ✓ New product evaluation & client training
- ✓ Marketing and Customer Support

CAREER EXPERIENCE

- Partner – Selrico Communications, Houston, TX. Provides expertise in project and systems development and installation of fiber optics, telephony systems, and various networking applications. Provides technical resources for business development and monitors customer satisfaction and feedback.
- Operations Manager and Senior Estimator – Edge Networks, Houston, TX. Responsible for structured cabling systems, LAN and WAN designs. Managed operations within the cabling

- department consisting of 15 technicians to include scheduling workload, estimating and pricing projects and creating and maintaining positive relations with clients.
- Operations and Sales Manager – Allstar Systems, Houston, TX. Provided project management and execution expertise to coordinate multiple vendors and manage customer and vendor timelines. Directed the technology conversion of Washington Mutual/Dime Bank with over 100 branch offices. Managed multiple projects consisting of data, voice, and fiber optic installation, and installation of network components. Led testing for fiber optic backbone throughout the Houston Metropolitan Area.
 - Lead Technician and Project Manager – Audio Communications/Fisk Technologies, Houston, TX. Managed multiple projects consisting of data, voice, and fiber optic installation, and installation of network components. Initial primary concentration was in assembling and wiring audio and video systems, troubleshooting and fine-tuning system designs, programming AMX automation and calibrating and testing operation of completed systems.

OFFER’S KEY POINTS OF CONTACT

The Selrico Communications key person for the George Bush Intercontinental Airport, Network and Telephony Cabling portion of the Network Operations and Management Solicitation is our Operations Manager, Mr. Bart Knight. He will serve as the Point of Contact and signatory authority. Mr. Knight will integrate all functional elements of program and contract requirements into seamless processes and solutions in full coordination and collaboration with the Contracting Officer or Contracting Officer’s Technical Representative.

Selrico Communications Key Points of Contact		
Data	Primary	Alternate
NAME	Mr. Bart Knight	Mr. Michael Brittain
TITLE	Operations Manager	Business Development Manager
MAILING ADDRESS	7036 Empire Central Houston, Texas 77040	7036 Empire Central Houston, Texas 77040
TELEPHONE	713.722.9988	713.722.9988
FAX	713.722.0910	713.722.0910
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